

FOR UNIFIED CONTENT SECURITY

# THINK WEBSENSE

TRITON™

— Web security

— Email security

— Data security

**websense**  
ESSENTIAL INFORMATION PROTECTION™



websense®  
**TRITON™**

## In the time it takes you to read this, the WebSense® TRITON™ solution will have ...

Scanned more than **2 million** websites for malicious code

Detected **124** legitimate websites that have been compromised with malicious code

Caught **14,000** spam emails that contain a link to a malicious website

Scanned nearly **500,000** emails for unwanted content, malicious code, and data loss

Scanned over **500,000** tweets, blog posts, Facebook updates, and other Web traffic

Stopped more than **300** data breaches

Protected approximately **40,000** organizations worldwide

## TODAY'S BUSINESS CHALLENGES

The popularity of Web-based collaboration tools, rich Internet applications, social networking, and applications-as-a-service has contributed to the rise in targeted, blended, and advanced persistent threats — posing a huge challenge for organizations by increasing the chance of data loss and the risk to security. To stay ahead of the threats, support new business initiatives, and do it all on a tight budget, organizations must evolve how they secure the content they create, consume, and communicate to provide the best security for modern threats at the lowest total cost of ownership (TCO).

At Websense, we are committed through innovation and investment to helping you solve your greatest security challenges. We understand that preventing today's modern threats and enabling collaboration, communication, and information sharing gives you a real competitive advantage. And so, we've built the industry's first and only unified content security solution: the Websense® TRITON™ solution with unified protection for Web, email, and data loss prevention. Using market-leading content security technologies and on-premise and cloud-based platforms, Websense delivers best-of-breed protection in a consolidated, yet highly flexible and scalable architecture that dramatically lowers TCO by 45 percent over competitive offerings.<sup>1</sup> Only Websense eliminates waste, redundancy, and security gaps while providing unparalleled security and enabling your business. For the best security against modern threats, **Think Websense.**

“Websense helped drive a dramatic shift in our security philosophy from an old ‘simply block’ mentality to a new approach where Web 2.0 is safely enabled.”

**Joanne Kerr, Director of IT, Havergal College, Canada**

“Websense is one of the top market players. We like the integrated policy framework of the whole solution. Leveraging one vendor was key, so we didn't have multiple products.”

**Chris Sawall, IT Security Manager, Ameren Services, United States**

## YOUR BUSINESS NEEDS

How can you secure use of the social Web and enable your business without putting your organization or data at risk? Attacks today are not only more blended, sophisticated, and targeted, but many threats are also hosted on legitimate websites, and many security solutions, such as antivirus, are no longer adequate.

How can you provide efficient security coverage from headquarters to branch offices and mobile workers? You need your employees to be able to access new applications and technologies that empower your organization to move faster and more efficiently while they adhere to acceptable use policies. How can you do all this plus prevent data leaks and ensure compliance without complexity? You need a solution that delivers the best security against modern threats without driving up your infrastructure and labor costs.

## Did you know ...

**79.9%** of websites with malicious code were legitimate sites that have been compromised

**40%** of all Facebook status updates have links and 10% of those links are either spam or malicious

**89.9%** of all unwanted emails in circulation during this period contained links to spam sites or malicious websites

**52%** of data stealing attacks occurred over the Web

## THE INNOVATION LEADER

Websense is the global leader in unified Web, data, and email content security. Our solutions enable organizations worldwide to improve employee productivity, secure confidential information, and manage risk and compliance wherever employees work.

We know the Web better than anyone else, and we are passionate about innovation and technology research, delivering solutions that meet our customers' need to protect their organizations from emerging security threats.

- **Only Websense provides hybrid deployment, combining the efficiency of the cloud with the power of on-premise control.**
- **Only Websense unifies content analysis for Web, email, and data security to protect against advanced persistent threats and modern malware.**
- **Only Websense consolidates management for Web security, email security, and data loss prevention.**

Websense security solutions protect organizations from inbound and outbound threats by blocking malicious code, preventing the loss of confidential information, and enforcing Internet use and security policies. Our best-in-class security solutions help organizations maintain business workflows and operate in new, more efficient, and innovative ways.

## Websense, Inc.

More than **1,400** employees worldwide

Headquarters in **San Diego**, California

**26** offices with major development centers in **China**, the **United Kingdom**, and **Israel**

A network of more than **15,000** resellers in **124** countries

**173** patents granted and pending in the U.S. and internationally

**Service Capability & Performance (SCP)** certified for world-class customer support




## THE RIGHT SOLUTION

Websense offers the first and only unified content security solution for the global office that delivers the best protection against modern threats at the lowest total cost of ownership. The Websense TRITON solution combines industry-leading Web, email, and data loss prevention security technologies into a unified architecture.

The TRITON solution delivers increased security and cost savings helping organizations like yours achieve a significant return on their security investments while enabling them to leverage new technologies — unlike point products that rely on redundant multi-vendor management tools. And unlike unified threat management solutions, it isn't watered down security condensed to fit the box nor is it like classic technologies that don't conform with other security devices or to business needs. The TRITON architecture also enables superior control and flexibility, extending protection from the corporate headquarters to remote offices and mobile workers by combining the power of on-premise controls with the flexibility and cost efficiencies of cloud-based Security-as-a-Service (SaaS).

With the Websense TRITON solution, you can empower your employees to make productive and safe use of the modern Web, consolidate email security, and prevent data loss.



“Websense provides us real-time protection from malicious content, allowing our employees and clients to use Web 2.0 tools to drive business growth without having to worry about security or productivity drains.”

**Roy Cushan, National IT Infrastructure Manager, Salmat, Australia**





## THINK WEBSENSE

If you want more comprehensive and cost-effective security with less complexity and greater efficiency, Think Websense. Only Websense provides the market's leading content security technologies for Web security, email security, and data loss prevention as a unified system, with the Websense TRITON solution.

At Websense we are committed to delivering the best technologies to protect our customers against modern threats. This is reflected in our substantial investment in research and development. Our award-winning, global support organization is internationally recognized and demonstrates our ongoing investment to lower customer operating costs. And our innovation is demonstrated by the industry-leading solutions that continue to deliver superior value to our customers.

Industry analysts, partners, and customers continue to recognize Websense as a leading provider of content security. Forrester Research concluded in its "Content Security Predictions: 2011 and Beyond" that "TRITON takes integration, consolidation, and hybrid delivery to another level."<sup>2</sup> Gartner also positioned Websense in the Leaders Quadrant of its Magic Quadrant for Secure Web Gateway and Content-Aware Data Loss Prevention, based on the completeness of our vision and our ability to execute, as well as in the Visionary Quadrant of its Magic Quadrant for Secure Email Gateway.<sup>3</sup>

“Websense is committed to helping customers achieve the best security from modern threats at the absolute lowest cost of ownership. We're making an end-to-end investment in the support, training, tools, and education necessary to enable customer success.”

**Pankaj Bhardwaj, Vice President of Technical Support Services, Websense, Inc.**



**Websense protects approximately 40,000 organizations worldwide.**

<sup>1</sup> "The Cost Benefits of a Hybrid Approach to Security," an Osterman Research white paper, February 2010.

<sup>2</sup> "Content Security Predictions: 2011 and Beyond," Forrester Research, Inc., November 10, 2010.

<sup>3</sup> Gartner, Inc. "Magic Quadrant for Secure Web Gateway," by Peter Firstbrook and Lawrence Orans, January 8, 2010. Gartner, "Magic Quadrant for Content-Aware Data Loss Prevention," by E. Ouellet and P. Proctor, June 2, 2010. Gartner, Inc. "Magic Quadrant for Secure Email Gateways," by Peter Firstbrook and Eric Ouellet, April 27, 2010.

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**websense<sup>®</sup>**

**For safe use of the social Web, for protection against data loss, for the best security against modern threats with the lowest total cost of ownership, think Websense — the first and only unified content security solution for Web, data, and email.**

For more details, visit us at [websense.com](http://websense.com)

